### Keeping It Fun for Everyone!

The Maine Lottery offers fun and exciting entertainment with an extensive variety of instant tickets, Fast Play and draw games.

### **Instant Tickets**

- New games every month
- Games range in value from \$1 to \$25



### Draw Games

• Daily drawings for local and national games – twice a day for some!

Powerball • Tri-State Megabucks Mega Millions • Lucky for Life Lotto America • Tri-State Gimme 5 Pick 3/Pick 4

### Fast Play Games

- Win instantly without the scratching
- Progressive Fast Play games feature rolling jackpots.

# Your Partner in Success

Take advantage of these valuable support services to build your business with the Maine Lottery at no cost to you!

#### **Operations** Support

- Accurate inventory tracking
- Automated accounting
- Equipment installation
- Self-serve vending equipment

### Service Support

- Lottery field representatives
- Weekly Tel-Sell calls
- Predictive ordering and inventory management system for instant tickets
- Technical and maintenance support
- Fast ticket delivery

### Marketing Support

- Statewide radio, TV and digital advertising
- Merchandising materials, including point-of-sale and counter display units
- Retailer promotions and holiday campaigns

19 Union Street Augusta, Maine 04330 207-287-3721 **mainelottery.com** 



# Winning with the Lottery

### A Retailer's Guide



Keep it fun. Play responsibly.



## Maine Lottery Means More Business for You!



### Turn a Small Space Into a Big Opportunity

Maine Lottery products generate revenue with every transaction. Becoming a Lottery retailer has the potential to:

- Add to impulse purchases
- Increase sales for your full line of products
- Build a loyal customer base and predictable traffic

### **Earn Big Bonus Commissions!**

Was that winning lottery ticket purchased at your store? If so, congratulations! You just got a piece of the action. Earn bonuses up to \$50,000 for selling winning jackpot tickets!

### **Benefit from Delayed Billing**

We offer our lottery agents delayed billing. That means there is no up-front payment for instant tickets. Take advantage of:

- No up-front cost of inventory
- No "out-of-inventory" problems
- Secure delivery of games
- Extra time to pay



*Lottery customers* 



### **Commissions and Profits**

The Maine Lottery provides incredible value to our retail partners through increased profits and sales commissions.

- Earn a 7% commission on every instant ticket you sell
- Earn a 5% commission on all draw tickets
- Earn a 5% commission on all Fast Play games

### **Bring in More Customers!**

As a Maine Lottery retailer, you can easily boost your sales and foot traffic just by adding a few extra games and products! Attract a wider audience by:

- Keeping dispensers full
- Placing Lottery products on the front counter
- Displaying jackpots, promotions, winning tickets and new games prominently
- Asking for the sale!

For forms and more information, please visit mainelottery.com